



Everi Holdings Inc.

G2E 2021 Presentation

**Celebrating the Progress on
Our Journey of Growth**

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Forward-Looking Statements

This presentation contains “forward-looking statements” as defined in the U.S. Private Securities Litigation Reform Act of 1995. Generally, forward-looking statements address our expected future business and financial performance, and often contain words such as “goal,” “target,” “indication,” “future,” “estimate,” “expect,” “anticipate,” “intend,” “plan,” “believe,” “seek,” “project,” “may,” “should,” “designed to,” “in an effort to,” “will provide,” “look forward to,” or “will” and similar expressions to identify forward-looking statements. These statements are based upon management’s current expectations, assumptions, and estimates; and although the Company believes the forward-looking statements are reasonable, they are not assurances of timing, future events, or performance. Actual results may differ materially from those contemplated in these statements, due to risks and uncertainties. Examples of forward-looking statements include, among others, statements we make regarding our ability to recover from the impact of the COVID-19 global pandemic and maintain growth; our ability to grow from new customer wins, new property openings, and the entrance into new product categories combined with new products like *Jackpot Xpress®*, *CashClub Wallet®* and *PitXpress™*; opportunities for expansion into new markets, including international opportunities; our positioning for the future; the recurring nature of our revenues; expected key initiatives to deliver ongoing operating and financial improvements, regain revenue momentum, sustain overall growth, generate Adjusted EBITDA and free cash flow, and improve the Company’s capital structure; our ability to drive growth in sales of Games units and FinTech hardware, the installed base, and Daily Win per Unit; our projected financial performance and credit statistics; and our ability to execute and create incremental value for our shareholders, as well as statements regarding our expectations for the industry environment and the adoption of our products and technologies.

Forward-looking statements are neither historical facts nor assurances of future performance. Instead, these statements are based only on our current beliefs, expectations, and assumptions regarding the future of our business, future plans and strategies, projections, anticipated events and trends, the economy and other future conditions. Because forward-looking statements relate to the future, they are subject to inherent risks, uncertainties and changes in circumstances that are often difficult to predict and many of which may be beyond our control. Our actual results and financial condition may differ materially from those indicated in forward-looking statements. Important factors that could cause our actual results and financial condition to differ materially from those indicated in the forward-looking statements include, without limitation, the impact of the ongoing COVID-19 global pandemic on our business, operations and financial condition, our history of net losses and our ability to generate profits in the future; our debt leverage and the related covenants that restrict our operations; our ability to generate sufficient cash to service all of our indebtedness, fund working capital, and capital expenditures; our ability to withstand unanticipated impacts of a pandemic outbreak of uncertain duration; our ability to withstand the loss of revenue during the closure of our customers’ facilities; our ability to maintain our current customers; our ability to compete in the gaming industry; our ability to execute on mergers, acquisitions and/or strategic alliances, including the timing and closing of acquisitions and our ability to integrate and operate such acquisitions consistent with our forecasts; our ability to access the capital markets to raise funds; expectations regarding our existing and future installed base and win per day; expectations regarding development and placement fee arrangements; inaccuracies in underlying operating assumptions; expectations regarding customers’ preferences and demands for future gaming offerings; expectations regarding our product portfolio; the overall growth of the gaming industry, if any; our ability to replace revenue associated with terminated customer contracts; margin degradation from contract renewals; technological obsolescence; our ability to comply with the Europay, MasterCard and Visa global standard for cards equipped with security chip technology; our ability to introduce new and enhanced products and services, including third-party licensed content; gaming establishment and patron preferences; our ability to prevent, mitigate or timely recover from cybersecurity breaches, attacks and compromises; the level of our capital expenditures and product development; anticipated sales performance; employee turnover; national and international economic conditions; changes in global market, business and regulatory conditions arising as a result of the COVID-19 global pandemic; changes in gaming regulatory, card association and statutory requirements; regulatory and licensing difficulties that we may face; competitive pressures in the gaming and financial technology sectors; the impact of changes to tax laws; uncertainty of litigation outcomes; interest rate fluctuations; unanticipated expenses or capital needs and those other risks and uncertainties discussed in our most recent Annual Report on Form 10-K filed with the U.S. Securities and Exchange Commission on March 15, 2021. Given these risks and uncertainties, there can be no assurance that the forward-looking information contained in this presentation will in fact transpire or prove to be accurate. Readers are cautioned not to place undue reliance on the forward-looking statements contained herein, which are based only on information currently available to us and speak only as of the date hereof.



ADDITIONAL LEGAL AND LICENSOR LEGENDS

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Mike Rumbolz

Chairman & CEO

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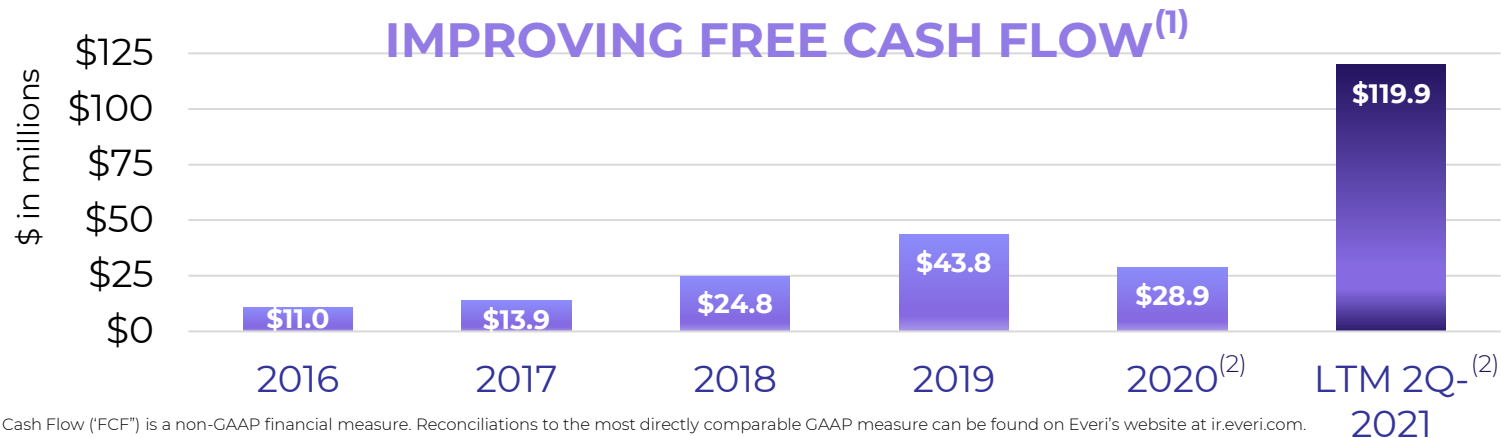
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CELEBRATING THE PROGRESS ON OUR JOURNEY OF GROWTH

- Expect 2021 to be a record setting year
 - Core business continues to drive our growth
- Strengthening foundation for continued growth in 2022 and beyond
- Experienced leadership team in place
- Positioned for long-term financial success



TIGHTENING THE EARNINGS GUIDANCE RANGE

(\$ in millions)	ORIGINAL ⁽¹⁾		UPDATED
NET INCOME	\$87 - \$95	➔	\$90 - \$95
Adjusted EBITDA	\$332 - \$342	➔	\$337 - \$342

(1) Full year 2021 guidance provided on August 4, 2021.



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ALLOCATION OF FREE CASH FLOW AND CAPITAL

Continued innovation in product development

High-return capital investments

New growth avenues

Tuck-in acquisitions

Return to shareholders





Dean Ehrlich

EVP & Games Business Leader

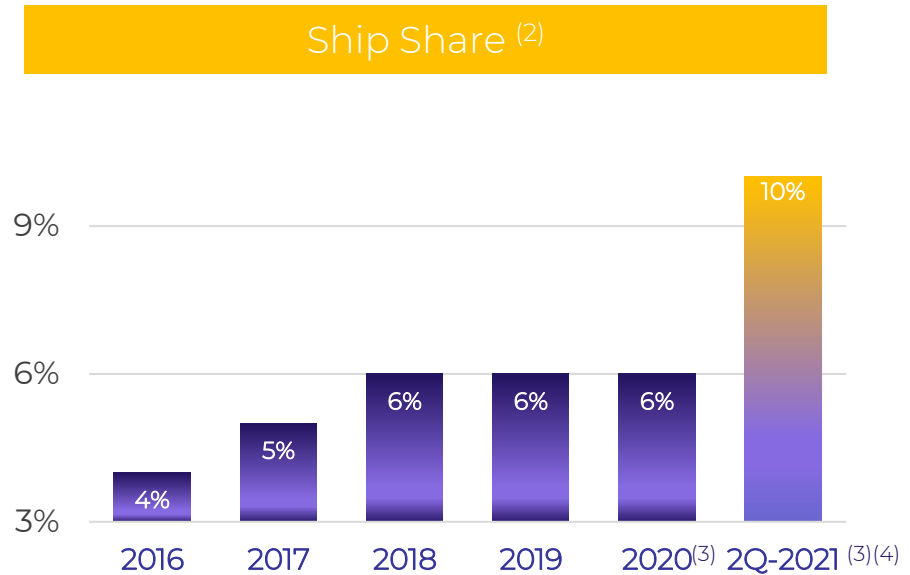
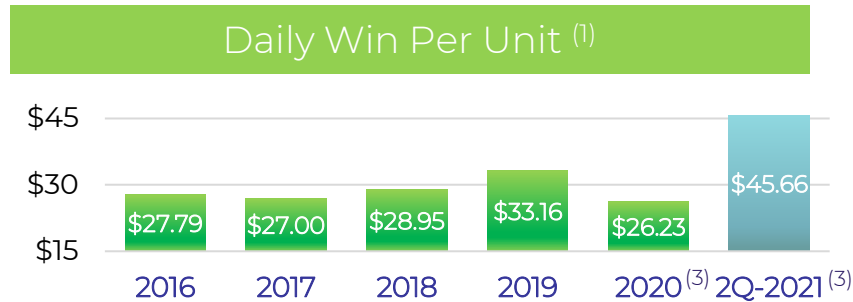
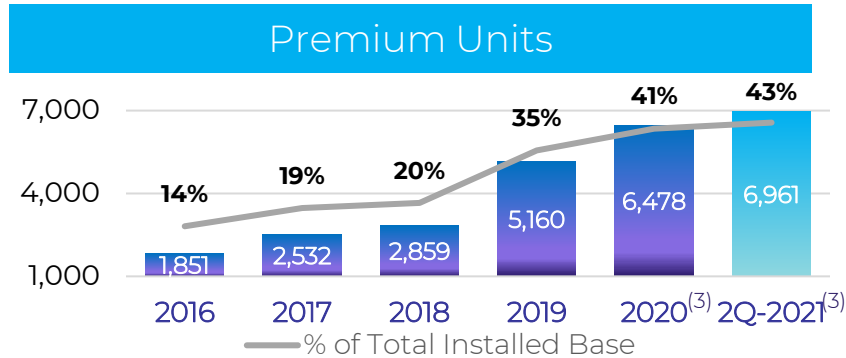
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BUILDING OFF RECORD PERFORMANCE



Everi's estimated 2Q-2021 ship share percentage increased to the high single digits driven by Empire Flex™ cabinet sales

(1) Daily win per unit ("DWPU") excludes the impact of the direct costs associated with the Company's wide-area progressive jackpot expense.

(2) Results for 2016 – 2020 per Eilers & Krejcik Gaming, LLC - Gaming Supplier KPIs.

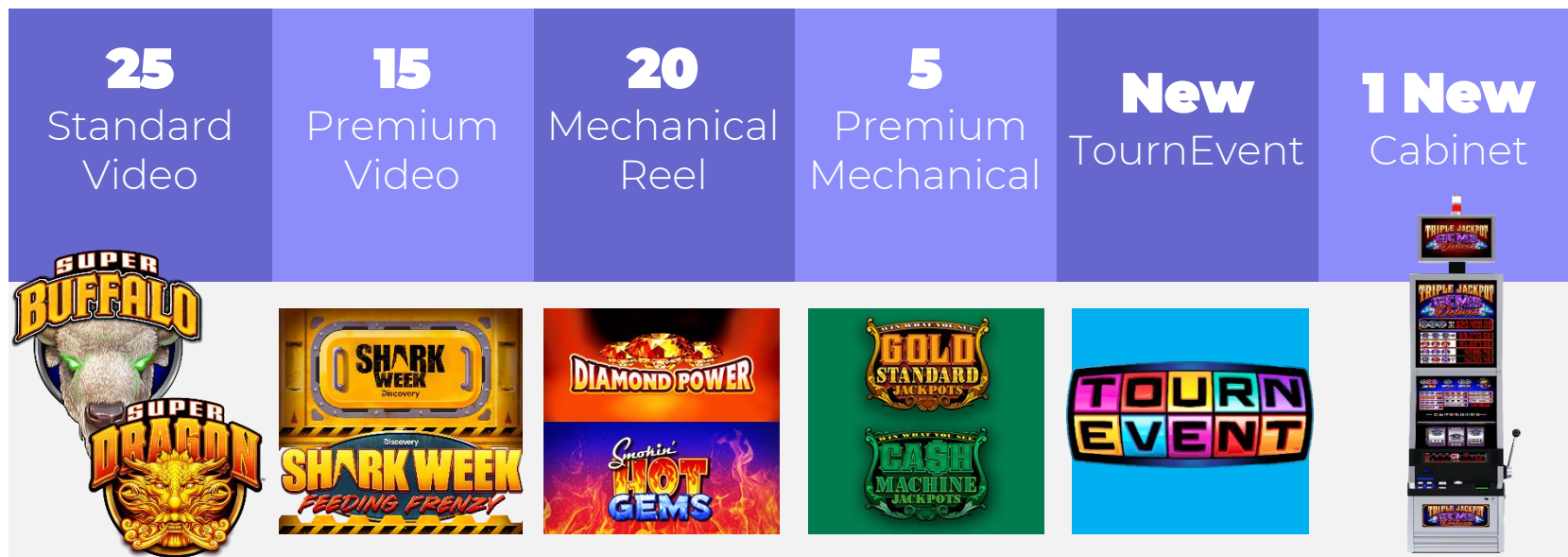
(3) Results for 2020 & 2Q-2021 includes the impact of the COVID-19 pandemic and related casino closures.

(4) Represents Everi's estimated ship share percentage for 2Q-2021



STRONG PRODUCT PIPELINE

- Expand, extend and evolve product portfolio to take share
- Focus is on developing original content and hardware



THRILLING PREMIUM GAMES

STRENGTHENING DIVERSE MIX OF FOR-LEASE GAMES



ENHANCED STANDARD GAMES

EXPANDING PORTFOLIO OF UNIQUE FOR-SALE GAMES



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GAMES

INNOVATIVE ORIGINAL CONCEPTS



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Extending Highly Successful, Award-Winning Brand



2020 EKG SLOT AWARDS

**Top Performing New
Cabinet – Core**



Empire Flex™

**Top Performing Core
Mechanical Reel Game**



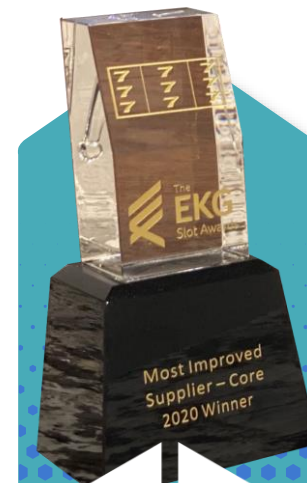
Cash Machine®

**Top Performing Third
Party IP Branded Game**



**Smokin' Hot
Stuff Wicked
Wheel™**

**Most Improved
Supplier – Core**



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Smokin' **HOT STUFF WICKED WHEEL**™

THE VAULT

BEST SLOT PRODUCT - GOLD

2019 & 2020





David Lucchese

EVP Sales, Marketing & Digital

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B2B REAL MONEY ONLINE GAMING CONTENT

- Growth of iGaming – New jurisdictions, growing markets
- Expanding integrations with iGaming customers
 - Currently live with 40 games on 44 real money iGaming sites

KEY MARKETS



EXPANDING NUMBER OF GAMES

Top Performing Games



New Progressives

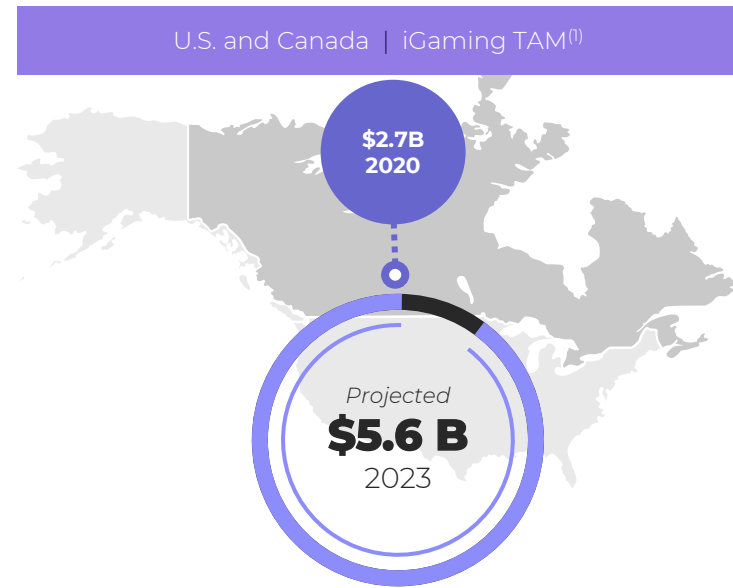


CUSTOMIZED GAMES FOR ONLINE OPERATORS



DIGITAL

CONTINUED GROWTH



(1) Gross Gaming Revenue TAM estimate is per Eilers & Krejcik Gaming, LLC





Darren Simmons

EVP & Fintech Business Leader

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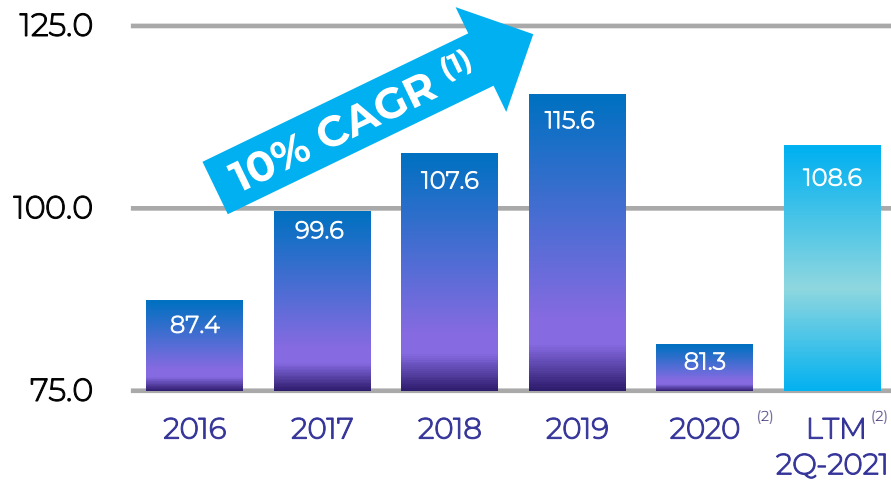


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BUILDING OFF RECORD PERFORMANCE

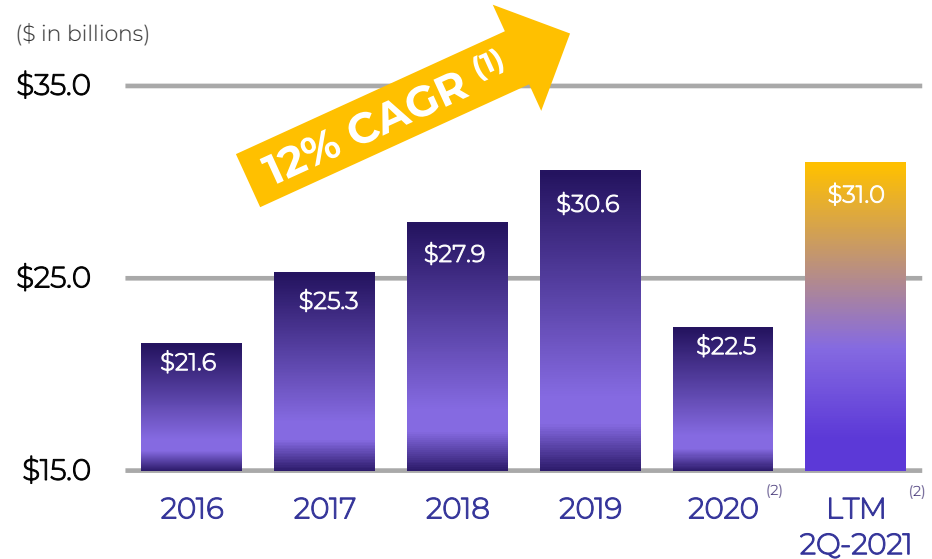
Number of Transactions

(\$ in millions)



Transaction Value

(\$ in billions)



(1) CAGR represent growth from 2016 through 2019 and excludes results for 2020 & LTM 2Q-2021.

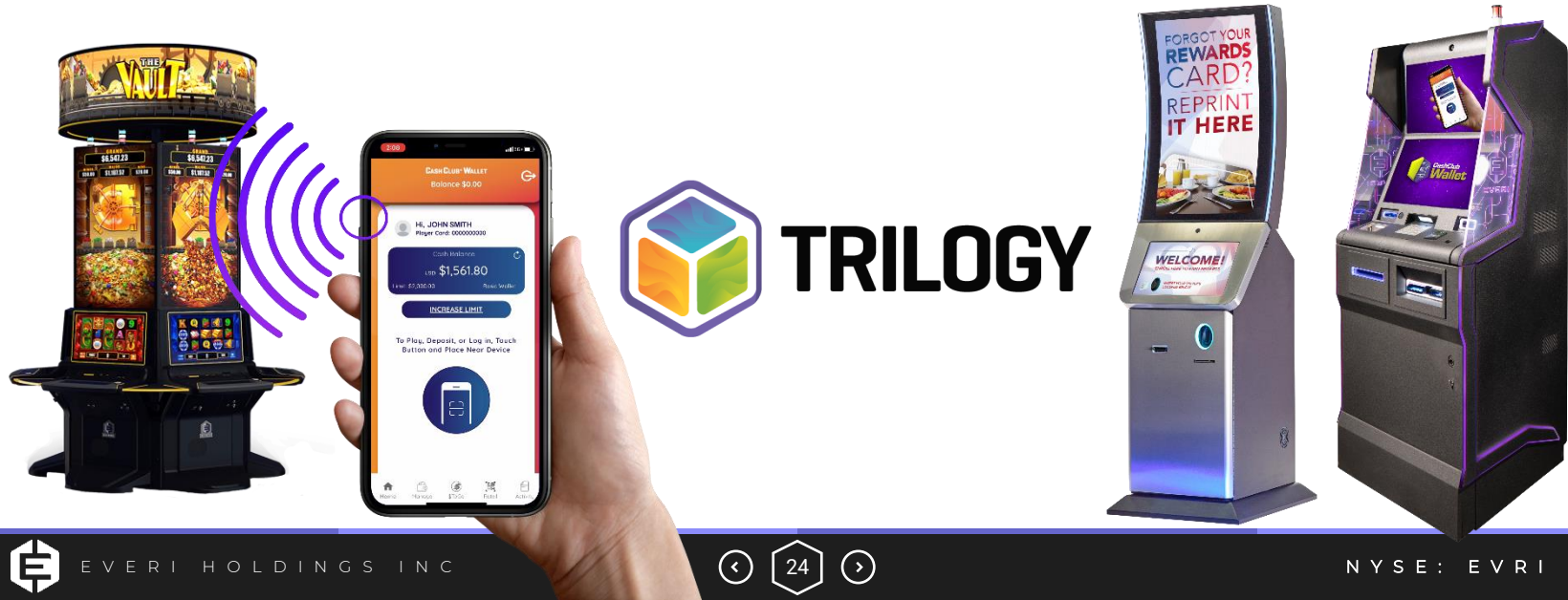
(2) Results for 2020 & LTM 2Q-2021 includes the impact of the COVID-19 pandemic and related casino closures.



FINTECH

GROWTH TRACK

- Creating a network of integrated mission critical operator activities
- “Phygital” – satisfying the ever-increasing hurdle set by consumers



DIGITAL NEIGHBORHOOD



FINTECH

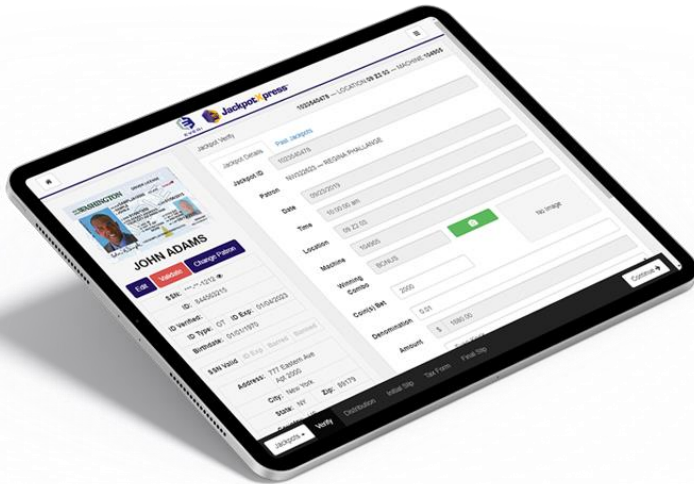
LOYALTY

- Loyalty - linkage behind much of our network integration
 - New Trilogy loyalty/marketing platform
 - Tremendous acceptance and demand from customers
 - Going Mobile



FINTECH REGTECH

- Jackpot Xpress – approval in NV
- Meter Image Capturing – scaling opportunity
- PitXpress – improving the table games experience
- Entegrity – enhanced AML platform



ALL IN ONE WALLET

EVERI'S CASHCLUB WALLET





Randy Taylor

President & COO

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PRODUCT STRENGTH DRIVING GROWTH

- Expect 2021 to be a record setting year
- Q3-2021 strength in core operations / recurring revenue streams
- Both Games and FinTech segments contributing to success
 - Robust product pipelines
 - Cashless and iGaming catalysts for additional growth

**Well-positioned for
2021 and beyond**





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